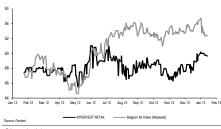
Intervest Retail

Belgium/ Real Estate

Investment Research

Hold

Recommendation unchanged					
Share price: EUI	R	4	9.65		
closing price as of 11/02/2013					
Target price: EU	R	5	52.50		
from Target Price: EUF		5	50.00		
0	-				
Reuters/Bloomberg		IJX.E	BR/INTV BB		
Daily avg. no. trad. sh. 12 n	nth		748		
Daily avg. trad. vol. 12 mth			0.04		
Price high 12 mth (EUR)	. ,		51.00		
Price low 12 mth (EUR)			45.50		
Abs. perf. 1 mth			3.0%		
Abs. perf. 3 mth			2.4%		
Abs. perf. 12 mth			5.6%		
			0.070		
Market capitalisation (EUR	m)		252		
Current N° of shares (m)			5		
Free float			35%		
Key financials (EUR)	12/12	12/13e	12/14e		
Gross Rental Income (m)	22	22	23		
EBITDA (m)	19	19	19		
EBITDA margin	83.8%	83.9%	84.4%		
Portfolio Result (m)	7	5	5		
Net Financial Result	(7)	(5)	(5)		
Net Profit (adj.)(m)	13	14	14		
Funds From Operations	13.43	13.72	14.47		
EPS (adj.)	2.64	2.70	2.85		
DPS IFRS NAVPS	2.62 46.29	2.70 47.36	2.85 48.49		
EPRA NAVPS	46.29 47.61	47.30	48.49		
Premium/(Discount)	2.8%	40.37	2.4%		
Earnings adj. yield	5.3%	4.0 % 5.4%	5.7%		
Dividend vield	5.3%	5.4%	5.7%		
EV/EBITDA	19.3	19.6	18.7		
P/E (adj.)	18.0	18.4	17.4		
Int. cover(EBITDA/Fin.int)	3.6	3.8	3.9		
Net debt/(cash) (m)	117	114	113		



Shareholders: VastNed Retail 66%;

For company description please see summary table footnote

Post results note



12 February 2013

The gun is loaded

The facts: Last Friday, Intervest Retail published good FY12 results (EPS +3.2%, NAV +3.4%), which we discussed in our Analyser. In this post results note we present some highlights of the analyst meeting and add a graphic overview of the key metrics of Intervest Retail.

Our analysis:

<u>Strategy</u>: We remind investors that Intervest Retail aims to reshuffle its portfolio away from non-core retail warehouses and towards prime shops on the major shopping streets of Belgium's main retail towns. Management's target for the total portfolio is 65% inner-city shops on prime locations, compared to 50% at year-end 2012.

<u>E-commerce</u>: Management said that tenants are not complaining about the impact of e-commerce on their businesses. Furthermore, it commented that about 60% of the inner-city shops of Intervest Retail are of top quality.

<u>Divestments</u>: In 2012, divestments totalled EUR 12m. They were done at a an average premium of 3% to book value. The bulk of divestments consisted of a retail park and some retail warehouses located in Wallonia. More divestments of retail warehouses located in Wallonia may be expected.

Investments: No acquisitions were done in 2012. Intervest Retail has significant firepower. The debt ratio reached 33% at year-end 2012. Management indicated it would be willing to increase the debt ratio up to 45%. We calculated that acquisitions for a total amount of about EUR 70m could be done before reaching a 45% debt ratio. For comparison, the fair value of the portfolio was EUR 359m at year-end 2012. Investors are willing to pay sharp yields of 4% to 5% for prime inner-city shops on top locations.

<u>Rental levels and turnover</u>: In 2012 uplifts of rental levels at lease renewals were +22% on average on leases representing 15% of total revenues. Management confirmed occupancy cost ratios (rent/turnover) for fashion retailers in Belgium generally are close to 8%. For Intervest's portfolio no occupancy cost ratio can be calculated due to an absence of data on tenants' turnover. Only a small number of lease contracts currently have a clause which stipulates that part of the evolution of rents is linked to turnover (i.e. turnover-based rents). Management would like to increase this, but tenants have to accept to disclose their turnover figures.

<u>Shopping centre Julianus</u>: The situation in shopping centre Julianus is stable, although it is performing below expectations. The shopping centre, which is adjoining the city centre of Tongeren, has a total GLA of 8,800 sqm, representing about 6% of the total leasable surface of the portfolio. About 600 sqm of the centre is unoccupied, corresponding to a vacancy rate of 9%. We remind that Retail Estates has opened a major retail park (27 stores) in Tongeren last year.

<u>Share valuation</u>: Intervest Retail is trading at a 2012a and 2013e dividend yield of, respectively, 5.4% and 5.7% (pay-out ratio is 100%), compared to an average 2012 dividend yield for Belgian REITs of 6.1%. Its premium to last published NAV excl. IAS-39 is 8%, compared to an average premium for Belgian REITs of 11%.

Conclusion & Action: We increase our TP from EUR 50.0 to EUR 52.5 and maintain our Hold recommendation.

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Bank Degroof

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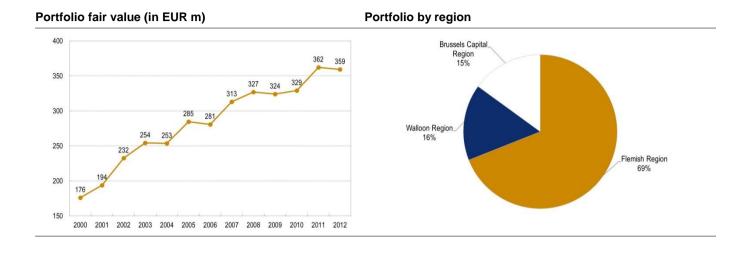


Key figures (in EUR k)	2011a	2012a	% Δ yoy	2012e
Net rental result	21,246	22,245	4.7%	22,200
Property result	21,259	22,131	4.1%	22,205
Net property result	18,180	18,537	2.0%	18,659
Financial result (excl. IAS 39)	-5,260	-5,166	-1.8%	-5,287
Net current profit	12,887	13,339	3.5%	13,525
Result on the portfolio	23,513	7,415		7,636
IAS39	-92	-2,090		-1,779
Net profit	36,308	18,664		19,193
Weighted avg. no. of shares	5,078,525	5,078,525	0.0%	5,078,525
Net current profit per share	2.54	2.62	3.2%	2.64
Dividend per share (EUR)	2.53	2.62	3.6%	2.64
NAVPS adj. (excl. IAS39)	46.03	47.61	3.4%	47.67

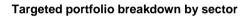
Sources: Intervest Retail, Bank Degroof – ESN Research.

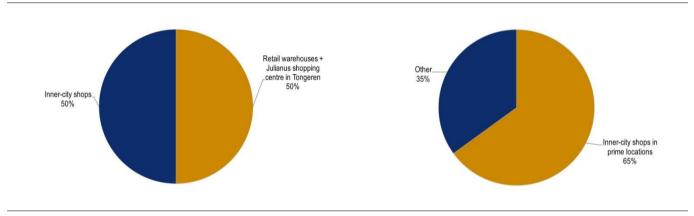


Intervest Retail : graphic overview of key metrics



Current portfolio breakdown by sector





Occupancy rate (in %) Gross portfolio yield (in %) 100 7.5 72 7.1 99.3 99.3 7.0 6.9 6.9 99.1 6. 99 98.8 6.5 6.4 6.5 6.4 6.4 6.4 6.1 6.1 6.3 6.3 6.3 98 6.0 5.9 5.9 97.3 5.7 5.5 5.6 5.5 97 5.4 5.4 5.4 5.0 2007 2008 2009 2010 2011 2012 -Total portfolio yield -Total portfolio yield if fully let 96 +Gross yield of retail warehouses --Gross yield of inner-city shops 2010 2012 2007 2008 2009 2011

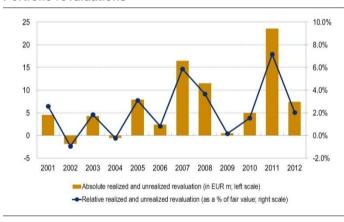
Sources: Intervest Retail, Bank Degroof - ESN Research.



-Inner-city shops -Retail warehouses

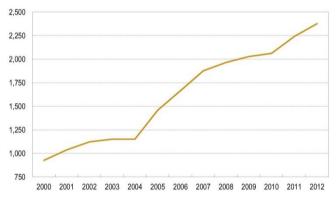
Operating margin (in %)

Portfolio revaluations



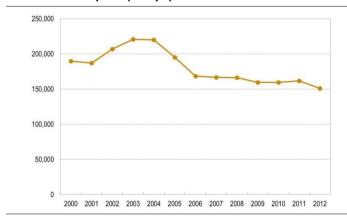
Portfolio value per sqm (in EUR/sqm) *

Rental uplifts at lease renewals (in %)

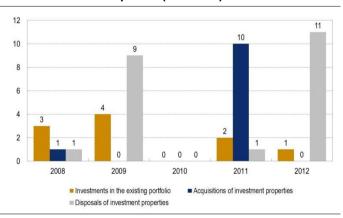


^{*} Portfolio fair value divided by leasable space.

Total leasable space (in sqm)

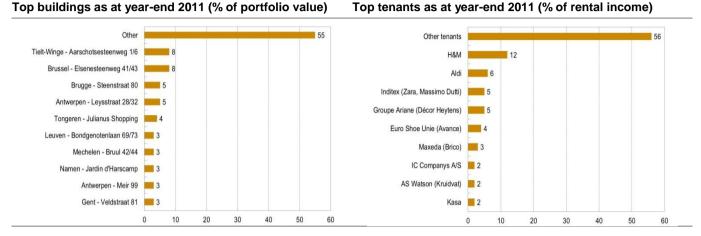


Investments and disposals (in EUR m)



Sources: Intervest Retail, Bank Degroof - ESN Research.

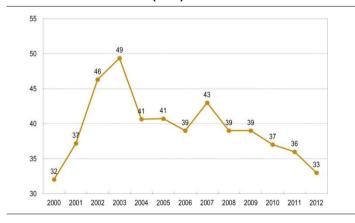




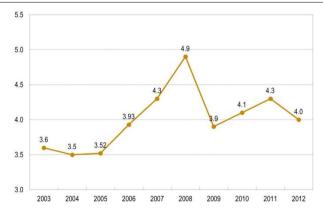
Top buildings as at year-end 2011 (% of portfolio value)

Breakdown of tenants per sector Breakdown of tenants by scope TV, hifi, electrical Other Local retailers articles, multimedia 5% 9% and telephone 5% Specialised food shops and department stores 9% National retailers Clothing, shoes and 20% accessories 52% Leisure, luxury articles and personal care 10% International chains 71% Domestic articles interior and do-ityourself 19%

Debt-to-total-assets ratio (in %)



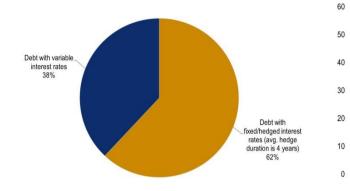




Sources: Intervest Retail, Bank Degroof - ESN Research.

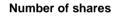


Fixed vs. variable debt



50 50 40 30 20 17 10 364 days 2013 2014 2015 2016 2017

Debt maturity profile (in EUR m)



5,200,000

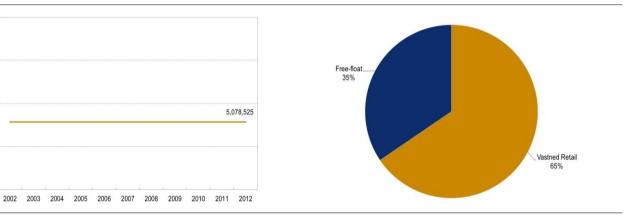
5,150,000

5,100,000

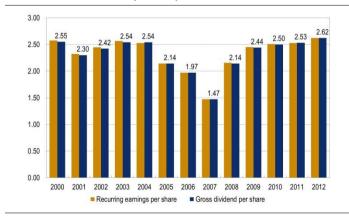
5,050,000

5,000,000

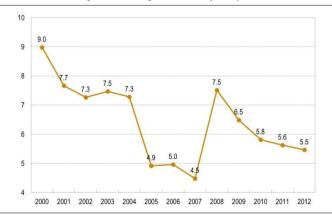




Current EPS and DPS (in EUR)



Gross dividend yield as at year-ends (in %)



Sources: Bloomberg, Intervest Retail, Bank Degroof – ESN Research.





NAV per share and share price (in EUR) *

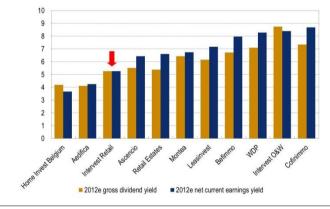
Premium/discount to NAV *



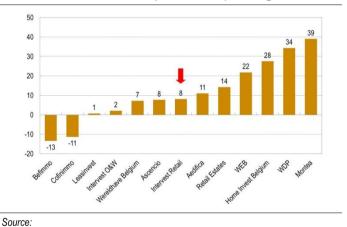
* Based upon NAV incl. IAS-39 until 30/09/2008, and NAV excl. IAS-39 afterwards. Before 30/09/2008 the impact of IAS-39 was very small.

2012e earnings and dividend yields of Belgian REITs

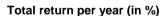
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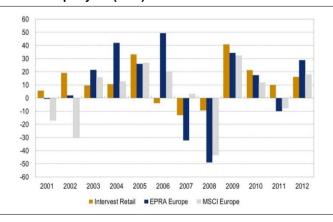


Premium/discount to NAV (excl. IAS-39) of Belgian REITs



Source:





Total return index since IPO in Dec. 1999



Sources: Bloomberg, Intervest Retail, Bank Degroof - ESN Research.



Intervest Retail: Summary tables

Intervest Retail: Summary tables						
PROFIT & LOSS (EURm)	12/2009	12/2010	12/2011	12/2012	12/2013e	12/2014e
Gross Rental Income	20.7	21.0	21.2	22.1	22.3	23.1
Other Operating Income	0.0	0.0	0.0	0.0	0.0	0.0
Operating Costs	-2.2	-2.0	-2.1	-2.6	-2.6	-2.6
Net Rental Income	18.5	18.9	19.2	19.5	19.7	20.5
General Expenses	-1.1	-1.0	-1.1	-1.0	-1.1	-1.1
Net Other Income/(Costs)	0.1	0.0	0.1	0.1	0.1	0.1
EBITDA	17.5	17.9	18.2	18.5	18.7	19.5
Portfolio Result	0.5	5.0	23.6	7.3	5.0	5.0
o/w Revaluation of Fair Value of Investment Properties	1.7	4.9	22.0	6.4	5.0	5.0
o/w Gain/Losses on Disposal of Investment Properties	-1.2	0.2	1.5	0.9	0.0	0.0
Net Operating Profit before Finance Cost	18.0	22.9	41.7	25.9	23.7	24.5
Net Financial Result	-5.8	-5.2	-5.4	-7.3	-4.9	-5.0
o/w Share of the profit of associates & dividend income	0.0	0.0	0.0	0.0	0.0	0.0
o/w Revaluation of Financial Instruments	-0.8	-0.1	-0.1	-2.1	0.0	0.0
o/w Net Financial Costs	-5.0	-5.0	-5.3	-5.2	-4.9	-5.0
EBT	12.2	17.8	36.4	18.6	18.8	19.5
Тах	0.0	-0.2	0.0	0.0	0.0	0.0
o/w Deferred Taxes	0.0	0.0	0.0	0.0	0.0	0.0
o/w Real Taxes	0.0	-0.2	0.0	0.0	0.0	0.0
Tax rate	0.0%	0.9%	0.1%	0.2%	0.2%	0.2%
Net Result (reported)	12.2	17.6	36.4	18.6	18.7	19.5
o/w Minorities	0.0	0.0	0.0	0.0	0.0	0.0
o/w Group Share	12.2	17.6	36.4	18.6	18.7	19.5
Earnings adj.	12.5	12.7	12.9	13.4	13.7	14.5
Funds From Operations	12.5	12.7	12.9	13.4	13.7	14.5
	12.0	12.7	12.5	10.4	10.7	14.5
CASH FLOW (EURm)	12/2009	12/2010	12/2011	12/2012	12/2013e	12/2014e
Cash Flow from Operations after change in NWC	17.0	18.5	17.3	19.3	21.4	19.6
Interest Costs	-5.0	-5.0	-5.3	-5.2	-4.9	-5.0
Capex	-2.8	7.6	-10.5	10.8	0.0	0.0
Free Cash Flow	9.2	21.1	1.6	24.9	16.4	14.7
Dividends	-10.9	-12.4	-12.7	-12.8	-13.3	-13.7
Other (incl. Capital Increase + change in cons. & share buy	-1.7	0.3	0.7	2.6	0.0	0.0
Other (incl. Capital Increase + change in cons. & share buy Change in Net Debt		0.3 9.0	0.7 -10.4	2.6 14.7	0.0 3.1	0.0 1.0
	-1.7					
Change in Net Debt NOPLAT	-1.7 -3.4 17.5	9.0 17.8	-10.4 18.2	14.7 18.5	3.1 18.7	1.0 19.4
Change in Net Debt NOPLAT BALANCE SHEET & OTHER ITEMS (EURm)	-1.7 -3.4 17.5 12/2009	9.0 17.8 12/2010	-10.4 18.2 12/2011	14.7 18.5 12/2012	3.1 18.7 12/2013e	1.0 19.4 12/2014e
Change in Net Debt NOPLAT BALANCE SHEET & OTHER ITEMS (EURm) Investment Properties	-1.7 -3.4 17.5 12/2009 324.3	9.0 17.8 12/2010 329.1	-10.4 18.2 12/2011 362.2	14.7 18.5 12/2012 359.2	3.1 18.7 12/2013e 364.2	1.0 19.4 12/2014e 369.2
Change in Net Debt NOPLAT BALANCE SHEET & OTHER ITEMS (EURm) Investment Properties Development Properties	-1.7 -3.4 17.5 12/2009 324.3 0.0	9.0 17.8 12/2010 329.1 0.0	-10.4 18.2 12/2011 362.2 0.0	14.7 18.5 12/2012 359.2 0.0	3.1 18.7 12/2013e 364.2 0.0	1.0 19.4 12/2014e 369.2 0.0
Change in Net Debt NOPLAT BALANCE SHEET & OTHER ITEMS (EURm) Investment Properties Development Properties Deferred Tax Assets	-1.7 -3.4 17.5 12/2009 324.3 0.0 0.0	9.0 17.8 12/2010 329.1 0.0 0.0	-10.4 18.2 12/2011 362.2 0.0 0.0	14.7 18.5 12/2012 359.2 0.0 0.0	3.1 18.7 12/2013e 364.2 0.0 0.0	1.0 19.4 12/2014e 369.2 0.0 0.0
Change in Net Debt NOPLAT BALANCE SHEET & OTHER ITEMS (EURm) Investment Properties Development Properties Deferred Tax Assets Other Non Current Assets	-1.7 -3.4 17.5 12/2009 324.3 0.0 0.0 0.0 0.2	9.0 17.8 12/2010 329.1 0.0 0.0 0.2	-10.4 18.2 12/2011 362.2 0.0 0.0 0.0 0.2	14.7 18.5 12/2012 359.2 0.0 0.0 0.0 0.6	3.1 18.7 12/2013e 364.2 0.0 0.0 0.0 0.6	1.0 19.4 12/2014e 369.2 0.0 0.0 0.0 0.6
Change in Net Debt NOPLAT BALANCE SHEET & OTHER ITEMS (EURm) Investment Properties Development Properties Deferred Tax Assets	-1.7 -3.4 17.5 12/2009 324.3 0.0 0.0 0.0 0.2 1.1	9.0 17.8 12/2010 329.1 0.0 0.0 0.2 0.8	-10.4 18.2 12/2011 362.2 0.0 0.0 0.0 0.2 0.4	14.7 18.5 12/2012 359.2 0.0 0.0 0.0 0.6 0.2	3.1 18.7 12/2013e 364.2 0.0 0.0 0.0 0.6 0.2	1.0 19.4 12/2014e 369.2 0.0 0.0 0.0 0.6 0.2
Change in Net Debt NOPLAT BALANCE SHEET & OTHER ITEMS (EURm) Investment Properties Development Properties Deferred Tax Assets Other Non Current Assets Cash & Cash equivalents Other current assets	-1.7 -3.4 17.5 12/2009 324.3 0.0 0.0 0.0 0.2 1.1 11.6	9.0 17.8 12/2010 329.1 0.0 0.0 0.2 0.8 3.1	-10.4 18.2 12/2011 362.2 0.0 0.0 0.0 0.2 0.4 1.5	14.7 18.5 12/2012 359.2 0.0 0.0 0.0 0.6 0.2 2.9	3.1 18.7 12/2013e 364.2 0.0 0.0 0.0 0.6 0.2 2.7	1.0 19.4 12/2014e 369.2 0.0 0.0 0.0 0.0 0.0 0.2 2.7
Change in Net Debt NOPLAT BALANCE SHEET & OTHER ITEMS (EURm) Investment Properties Development Properties Deferred Tax Assets Other Non Current Assets Cash & Cash equivalents Other current assets Total Assets	-1.7 -3.4 17.5 12/2009 324.3 0.0 0.0 0.0 0.2 1.1 11.6 337.2	9.0 17.8 12/2010 329.1 0.0 0.0 0.2 0.8 3.1 333.3	-10.4 18.2 12/2011 362.2 0.0 0.0 0.0 0.2 0.4 1.5 364.3	14.7 18.5 12/2012 359.2 0.0 0.0 0.0 0.6 0.2 2.9 362.9	3.1 18.7 12/2013e 364.2 0.0 0.0 0.0 0.6 0.2 2.7 367.7	1.0 19.4 12/2014e 369.2 0.0 0.0 0.0 0.0 0.2 2.7 372.7
Change in Net Debt NOPLAT BALANCE SHEET & OTHER ITEMS (EURm) Investment Properties Development Properties Deferred Tax Assets Other Non Current Assets Cash & Cash equivalents Other current assets Total Assets Shareholders Equity	-1.7 -3.4 17.5 12/2009 324.3 0.0 0.0 0.0 0.2 1.1 11.6 337.2 199.6	9.0 17.8 12/2010 329.1 0.0 0.0 0.2 0.8 3.1 333.3 205.2	-10.4 18.2 12/2011 362.2 0.0 0.0 0.2 0.4 1.5 364.3 228.7	14.7 18.5 12/2012 359.2 0.0 0.0 0.0 0.6 0.2 2.9 362.9 235.1	3.1 18.7 12/2013e 364.2 0.0 0.0 0.0 0.0 0.0 0.0 0.0 2.7 367.7 240.5	1.0 19.4 12/2014e 369.2 0.0 0.0 0.0 0.0 0.2 2.7 372.7 246.2
Change in Net Debt NOPLAT BALANCE SHEET & OTHER ITEMS (EURm) Investment Properties Development Properties Deferred Tax Assets Other Non Current Assets Cash & Cash equivalents Other current assets Total Assets Shareholders Equity Minorities Equity	-1.7 -3.4 17.5 12/2009 324.3 0.0 0.0 0.2 1.1 11.6 337.2 199.6 0.0	9.0 17.8 12/2010 329.1 0.0 0.0 0.2 0.8 3.1 333.3 205.2 0.0	-10.4 18.2 12/2011 362.2 0.0 0.0 0.2 0.4 1.5 364.3 228.7 0.0	14.7 18.5 12/2012 359.2 0.0 0.0 0.0 0.6 0.2 2.9 362.9 235.1 0.0	3.1 18.7 12/2013e 364.2 0.0 0.0 0.0 0.0 0.0 0.0 2.7 367.7 240.5 0.0	1.0 19.4 12/2014e 369.2 0.0 0.0 0.0 0.0 0.2 2.7 372.7 246.2 0.0
Change in Net Debt NOPLAT BALANCE SHEET & OTHER ITEMS (EURm) Investment Properties Development Properties Deferred Tax Assets Other Non Current Assets Cash & Cash equivalents Other current assets Total Assets Shareholders Equity Minorities Equity Non Current Financial Debt	-1.7 -3.4 17.5 12/2009 324.3 0.0 0.0 0.2 1.1 11.6 337.2 199.6 0.0 88.0	9.0 17.8 12/2010 329.1 0.0 0.0 0.2 0.8 3.1 333.3 205.2 0.0 75.2	-10.4 18.2 12/2011 362.2 0.0 0.0 0.2 0.4 1.5 364.3 228.7	14.7 18.5 12/2012 359.2 0.0 0.0 0.0 0.6 0.2 2.9 362.9 235.1 0.0 89.5	3.1 18.7 12/2013e 364.2 0.0 0.0 0.0 0.6 0.2 2.7 367.7 240.5 0.0 89.1	1.0 19.4 12/2014e 369.2 0.0 0.0 0.0 0.0 0.2 2.7 372.7 246.2
Change in Net Debt NOPLAT BALANCE SHEET & OTHER ITEMS (EURm) Investment Properties Development Properties Deferred Tax Assets Other Non Current Assets Cash & Cash equivalents Other current assets Total Assets Shareholders Equity Minorities Equity	-1.7 -3.4 17.5 12/2009 324.3 0.0 0.0 0.2 1.1 11.6 337.2 199.6 0.0	9.0 17.8 12/2010 329.1 0.0 0.0 0.2 0.8 3.1 333.3 205.2 0.0 75.2 0.1	-10.4 18.2 12/2011 362.2 0.0 0.0 0.2 0.4 1.5 364.3 228.7 0.0	14.7 18.5 12/2012 359.2 0.0 0.0 0.0 0.6 0.2 2.9 362.9 235.1 0.0 89.5 0.0	3.1 18.7 12/2013e 364.2 0.0 0.0 0.0 0.0 0.0 0.0 2.7 367.7 240.5 0.0 89.1 0.0	1.0 19.4 12/2014e 369.2 0.0 0.0 0.0 0.0 0.2 2.7 372.7 246.2 0.0
Change in Net Debt NOPLAT BALANCE SHEET & OTHER ITEMS (EURm) Investment Properties Development Properties Deferred Tax Assets Other Non Current Assets Cash & Cash equivalents Other current assets Total Assets Shareholders Equity Minorities Equity Non Current Financial Debt	-1.7 -3.4 17.5 12/2009 324.3 0.0 0.0 0.2 1.1 11.6 337.2 199.6 0.0 88.0	9.0 17.8 12/2010 329.1 0.0 0.0 0.2 0.8 3.1 333.3 205.2 0.0 75.2	-10.4 18.2 12/2011 362.2 0.0 0.0 0.2 0.4 1.5 364.3 228.7 0.0 94.2	14.7 18.5 12/2012 359.2 0.0 0.0 0.0 0.6 0.2 2.9 362.9 235.1 0.0 89.5	3.1 18.7 12/2013e 364.2 0.0 0.0 0.0 0.6 0.2 2.7 367.7 240.5 0.0 89.1	1.0 19.4 12/2014e 369.2 0.0 0.0 0.0 0.0 0.2 2.7 372.7 246.2 0.0 88.3
Change in Net Debt NOPLAT BALANCE SHEET & OTHER ITEMS (EURm) Investment Properties Development Properties Deferred Tax Assets Other Non Current Assets Cash & Cash equivalents Other current assets Total Assets Shareholders Equity Minorities Equity Non Current Financial Debt Deferred Tax Liabilities	-1.7 -3.4 17.5 12/2009 324.3 0.0 0.0 0.2 1.1 11.6 337.2 199.6 0.0 88.0 0.1	9.0 17.8 12/2010 329.1 0.0 0.0 0.2 0.8 3.1 333.3 205.2 0.0 75.2 0.1	-10.4 18.2 12/2011 362.2 0.0 0.0 0.2 0.4 1.5 364.3 228.7 0.0 94.2 0.0	14.7 18.5 12/2012 359.2 0.0 0.0 0.0 0.6 0.2 2.9 362.9 235.1 0.0 89.5 0.0	3.1 18.7 12/2013e 364.2 0.0 0.0 0.0 0.0 0.0 0.0 2.7 367.7 240.5 0.0 89.1 0.0	1.0 19.4 12/2014e 369.2 0.0 0.0 0.0 0.2 2.7 372.7 246.2 0.0 88.3 0.0
Change in Net Debt NOPLAT BALANCE SHEET & OTHER ITEMS (EURm) Investment Properties Development Properties Deferred Tax Assets Other Non Current Assets Cash & Cash equivalents Other current assets Total Assets Shareholders Equity Minorities Equity Non Current Financial Debt Deferred Tax Liabilities Other Non Current Liabilities	-1.7 -3.4 17.5 12/2009 324.3 0.0 0.0 0.2 1.1 11.6 337.2 199.6 0.0 88.0 0.1 0.4	9.0 17.8 12/2010 329.1 0.0 0.0 0.2 0.8 3.1 333.3 205.2 0.0 75.2 0.1 0.2	-10.4 18.2 12/2011 362.2 0.0 0.0 0.2 0.4 1.5 364.3 228.7 0.0 94.2 0.0 94.2 0.0 0.1	14.7 18.5 12/2012 359.2 0.0 0.0 0.0 0.6 0.2 2.9 362.9 235.1 0.0 89.5 0.0 5.1	3.1 18.7 12/2013e 364.2 0.0 0.0 0.0 0.0 0.0 2.7 367.7 240.5 0.0 89.1 0.0 5.1	1.0 19.4 12/2014e 369.2 0.0 0.0 0.0 0.0 2.7 372.7 246.2 0.0 88.3 0.0 5.1
Change in Net Debt NOPLAT BALANCE SHEET & OTHER ITEMS (EURm) Investment Properties Development Properties Deferred Tax Assets Other Non Current Assets Cash & Cash equivalents Other current assets Total Assets Shareholders Equity Minorities Equity Non Current Financial Debt Deferred Tax Liabilities Other Non Current Liabilities Current Financial Debt	-1.7 -3.4 17.5 12/2009 324.3 0.0 0.0 0.2 1.1 11.6 337.2 199.6 0.0 88.0 0.1 0.4 43.0	9.0 17.8 12/2010 329.1 0.0 0.2 0.8 3.1 333.3 205.2 0.0 75.2 0.1 0.2 46.5	-10.4 18.2 12/2011 362.2 0.0 0.0 0.2 0.4 1.5 364.3 228.7 0.0 94.2 0.0 94.2 0.0 0.1 37.6	14.7 18.5 12/2012 359.2 0.0 0.0 0.0 0.0 0.0 0.0 2.9 362.9 235.1 0.0 89.5 0.0 5.1 27.4	3.1 18.7 12/2013e 364.2 0.0 0.0 0.0 0.0 0.0 2.7 367.7 240.5 0.0 89.1 0.0 89.1 0.0 5.1 24.7	1.0 19.4 12/2014e 369.2 0.0 0.0 0.0 0.2 2.7 372.7 246.2 0.0 88.3 0.0 5.1 24.5
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Change in Net Debt NOPLAT BALANCE SHEET & OTHER ITEMS (EURm) Investment Properties Development Properties Deferred Tax Assets Other Non Current Assets Cash & Cash equivalents Other current assets Total Assets Shareholders Equity Minorities Equity Non Current Financial Debt Deferred Tax Liabilities Other Non Current Liabilities Current Financial Debt Other Current Liabilities Total Equity & Liabilities Total Equity & Liabilities	-1.7 -3.4 17.5 12/2009 324.3 0.0 0.0 0.2 1.1 11.6 337.2 199.6 0.0 88.0 0.1 0.4 43.0 6.2 337.2 337.2	9.0 17.8 12/2010 329.1 0.0 0.2 0.8 3.1 333.3 205.2 0.0 75.2 0.1 0.2 46.5 6.0 333.3 12/2010	-10.4 18.2 12/2011 362.2 0.0 0.2 0.4 1.5 364.3 228.7 0.0 94.2 0.0 94.2 0.0 0.1 37.6 3.7 364.3 37 364.3	14.7 18.5 12/2012 359.2 0.0 0.0 0.6 0.2 2.9 362.9 235.1 0.0 89.5 0.0 5.1 27.4 5.8 362.9 2.3 12/2012	3.1 18.7 12/2013e 364.2 0.0 0.0 0.0 0.0 0.2 2.7 367.7 240.5 0.0 89.1 0.0 5.1 24.7 8.3 367.7 12/2013e	1.0 19.4 12/2014e 369.2 0.0 0.0 0.6 0.2 2.7 372.7 246.2 0.0 88.3 0.0 5.1 24.5 8.5 372.7 12/2014e
Change in Net Debt NOPLAT BALANCE SHEET & OTHER ITEMS (EURm) Investment Properties Development Properties Deferred Tax Assets Other Non Current Assets Cash & Cash equivalents Other current assets Total Assets Shareholders Equity Minorities Equity Non Current Financial Debt Deferred Tax Liabilities Other Non Current Liabilities Current Financial Debt Other Current Liabilities Total Equity & Liabilities Total Equity & Liabilities Rental Income Growth	-1.7 -3.4 17.5 12/2009 324.3 0.0 0.0 0.2 1.1 11.6 337.2 199.6 0.0 88.0 0.1 0.4 43.0 6.2 337.2 337.2	9.0 17.8 12/2010 329.1 0.0 0.2 0.8 3.1 333.3 205.2 0.0 75.2 0.1 0.2 46.5 6.0 333.3 12/2010 1.4%	-10.4 18.2 12/2011 362.2 0.0 0.0 0.2 0.4 1.5 364.3 228.7 0.0 94.2 0.0 94.2 0.0 0.1 37.6 3.7 364.3 27.7 364.3 27.7 364.3 37.6 3.7 364.3 27.7 364.3 27.7 364.3 27.7 37.6 3.7 364.3 27.7 364.3 27.7 37.6 3.7 37.6 3.7 364.3 27.7 37.6 3.7 37.6 3.7 37.6 3.7 364.3 37.6 3.7 364.3 37.6 3.7 364.3 37.6 3.7 364.3 37.6 3.7 364.3 37.6 3.7 364.3 37.6 3.7 364.3 37.7 364.3 37.6 3.7 3.7 3.6 3.7 3.7 3.7 3.6 3.7 3.7 3.7 3.7 3.7 3.7 3.7 3.7	14.7 18.5 12/2012 359.2 0.0 0.0 0.0 0.6 0.2 2.9 362.9 235.1 0.0 89.5 0.0 5.1 27.4 5.8 362.9 21/2012 4.1%	3.1 18.7 12/2013e 364.2 0.0 0.0 0.0 0.0 2.7 367.7 240.5 0.0 89.1 0.0 5.1 24.7 8.3 367.7 12/2013e 0.7%	1.0 19.4 12/2014e 369.2 0.0 0.0 0.6 0.2 2.7 372.7 246.2 0.0 88.3 0.0 5.1 24.5 8.5 372.7 12/2014e 3.5%
Change in Net Debt NOPLAT BALANCE SHEET & OTHER ITEMS (EURm) Investment Properties Development Properties Deferred Tax Assets Other Non Current Assets Cash & Cash equivalents Other current assets Total Assets Shareholders Equity Minorities Equity Non Current Financial Debt Deferred Tax Liabilities Other Non Current Liabilities Current Financial Debt Other Current Liabilities Total Equity & Liabilities Total Equity & Liabilities Rental Income Growth EBITDA growth	-1.7 -3.4 17.5 12/2009 324.3 0.0 0.0 0.2 1.1 11.6 337.2 199.6 0.0 88.0 0.1 0.4 43.0 6.2 337.2 337.2 12/2009 3.2% 4.2%	9.0 17.8 12/2010 329.1 0.0 0.2 0.8 3.1 333.3 205.2 0.0 75.2 0.0 75.2 0.1 0.2 46.5 6.0 333.3 12/2010 1.4% 2.6%	-10.4 18.2 12/2011 362.2 0.0 0.0 0.2 0.4 1.5 364.3 228.7 0.0 94.2 0.0 94.2 0.0 0.1 37.6 3.7 364.3 12/2011 1.2% 1.4%	14.7 18.5 12/2012 359.2 0.0 0.0 0.0 0.6 0.2 2.9 362.9 235.1 0.0 89.5 0.0 5.1 27.4 5.8 362.9 12/2012 4.1% 2.0%	3.1 18.7 12/2013e 364.2 0.0 0.0 0.0 0.0 2.7 367.7 240.5 0.0 89.1 0.0 5.1 24.7 8.3 367.7 12/2013e 0.7% 0.9%	1.0 19.4 12/2014e 369.2 0.0 0.0 0.0 0.0 2.7 372.7 246.2 0.0 88.3 0.0 5.1 24.5 8.5 372.7 12/2014e 3.5% 4.1%
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Change in Net Debt NOPLAT BALANCE SHEET & OTHER ITEMS (EURm) Investment Properties Development Properties Deferred Tax Assets Other Non Current Assets Cash & Cash equivalents Other current assets Total Assets Shareholders Equity Minorities Equity Non Current Financial Debt Deferred Tax Liabilities Other Non Current Liabilities Current Financial Debt Other Current Liabilities Total Equity & Liabilities Total Equity & Liabilities Rental Income Growth EBITDA growth Net Result Group Share Growth Earnings adj. growth EPS growth	-1.7 -3.4 17.5 12/2009 324.3 0.0 0.0 0.2 1.1 11.6 337.2 199.6 0.0 88.0 0.1 0.4 43.0 6.2 337.2 337.2 12/2009 3.2% 4.2% -44.7% 13.8% -44.7%	9.0 17.8 12/2010 329.1 0.0 0.2 0.8 3.1 333.3 205.2 0.0 75.2 0.0 75.2 0.1 0.2 46.5 6.0 333.3 12/2010 1.4% 2.6% 45.0% 2.2% 45.0%	-10.4 18.2 12/2011 362.2 0.0 0.2 0.4 1.5 364.3 228.7 0.0 94.2 0.0 94.2 0.0 0.1 37.6 3.7 364.3 27 364.3 12/2011 1.2% 1.4% 106.2% 1.2% 106.2%	14.7 18.5 12/2012 359.2 0.0 0.0 0.0 0.6 0.2 2.9 362.9 235.1 0.0 89.5 0.0 5.1 27.4 5.8 362.9 12/2012 4.1% 2.0% -48.9% 4.2% -48.9%	3.1 18.7 12/2013e 364.2 0.0 0.0 0.0 0.2 2.7 367.7 240.5 0.0 89.1 0.0 5.1 24.7 8.3 367.7 24.7 8.3 367.7 12/2013e 0.7% 0.9% 0.8% 2.2% 0.8%	1.0 19.4 12/2014e 369.2 0.0 0.0 0.6 0.2 2.7 372.7 246.2 0.0 88.3 0.0 5.1 24.5 8.5 372.7 12/2014e 3.5% 4.1% 4.0% 5.4% 4.0%
Change in Net Debt NOPLAT BALANCE SHEET & OTHER ITEMS (EURm) Investment Properties Development Properties Deferred Tax Assets Other Non Current Assets Cash & Cash equivalents Other current assets Total Assets Shareholders Equity Minorities Equity Non Current Financial Debt Deferred Tax Liabilities Other Non Current Liabilities Current Financial Debt Other Current Liabilities Total Equity & Liabilities Total Equity & Liabilities BROWTH & MARGINS Rental Income Growth EBITDA growth Net Result Group Share Growth Earnings adj. growth EPS growth EPS adj. growth	-1.7 -3.4 17.5 12/2009 324.3 0.0 0.0 0.2 1.1 11.6 337.2 199.6 0.0 88.0 0.1 0.4 43.0 6.2 337.2 337.2 12/2009 3.2% 4.2% -44.7% 13.8% -44.7% 13.8%	9.0 17.8 12/2010 329.1 0.0 0.2 0.8 3.1 333.3 205.2 0.0 75.2 0.0 75.2 0.1 0.2 46.5 6.0 333.3 12/2010 1.4% 2.6% 45.0% 2.2%	-10.4 18.2 12/2011 362.2 0.0 0.0 0.2 0.4 1.5 364.3 228.7 0.0 94.2 0.0 94.2 0.0 0.1 37.6 3.7 364.3 27 364.3 12/2011 1.2% 1.4% 106.2% 1.2%	14.7 18.5 12/2012 359.2 0.0 0.0 0.0 0.6 0.2 2.9 362.9 235.1 0.0 89.5 0.0 5.1 27.4 5.8 362.9 12/2012 4.1% 2.0% -48.9% 4.2% -48.9% 4.2%	3.1 18.7 12/2013e 364.2 0.0 0.0 0.0 0.2 2.7 367.7 240.5 0.0 89.1 0.0 5.1 24.7 8.3 367.7 24.7 8.3 367.7 12/2013e 0.7% 0.9% 0.8% 2.2% 0.8% 2.2%	1.0 19.4 12/2014e 369.2 0.0 0.0 0.6 0.2 2.7 372.7 246.2 0.0 88.3 0.0 5.1 24.5 8.5 372.7 12/2014e 3.5% 4.1% 4.0% 5.4% 4.0% 5.4%
Change in Net Debt NOPLAT BALANCE SHEET & OTHER ITEMS (EURm) Investment Properties Development Properties Deferred Tax Assets Other Non Current Assets Cash & Cash equivalents Other current assets Total Assets Shareholders Equity Minorities Equity Non Current Financial Debt Deferred Tax Liabilities Other Non Current Liabilities Current Financial Debt Other Current Liabilities Total Equity & Liabilities Total Equity & Liabilities Rental Income Growth EBITDA growth Net Result Group Share Growth Earnings adj. growth EPS growth	-1.7 -3.4 17.5 12/2009 324.3 0.0 0.0 0.2 1.1 11.6 337.2 199.6 0.0 88.0 0.1 0.4 43.0 6.2 337.2 337.2 12/2009 3.2% 4.2% -44.7% 13.8% -44.7%	9.0 17.8 12/2010 329.1 0.0 0.2 0.8 3.1 333.3 205.2 0.0 75.2 0.0 75.2 0.1 0.2 46.5 6.0 333.3 12/2010 1.4% 2.6% 45.0% 2.2% 45.0%	-10.4 18.2 12/2011 362.2 0.0 0.2 0.4 1.5 364.3 228.7 0.0 94.2 0.0 94.2 0.0 0.1 37.6 3.7 364.3 27 364.3 12/2011 1.2% 1.4% 106.2% 1.2% 106.2%	14.7 18.5 12/2012 359.2 0.0 0.0 0.0 0.6 0.2 2.9 362.9 235.1 0.0 89.5 0.0 5.1 27.4 5.8 362.9 12/2012 4.1% 2.0% -48.9% 4.2% -48.9%	3.1 18.7 12/2013e 364.2 0.0 0.0 0.0 0.2 2.7 367.7 240.5 0.0 89.1 0.0 5.1 24.7 8.3 367.7 24.7 8.3 367.7 12/2013e 0.7% 0.9% 0.8% 2.2% 0.8%	1.0 19.4 12/2014e 369.2 0.0 0.0 0.6 0.2 2.7 372.7 246.2 0.0 88.3 0.0 5.1 24.5 8.5 372.7 12/2014e 3.5% 4.1% 4.0% 5.4% 4.0%



Intervest Retail: Summary tables

12/2009	12/2010	12/2011	12/2012	12/2013e	12/2014e
0.7	0.6	0.6	0.5	0.5	0.5
7.4	6.7	7.2	6.3	6.1	5.8
3.5	3.6		3.6	3.8	3.9
40.8%	38.4%	37.2%	35.2%	34.6%	33.9%
39.0%	36.5%	35.6%	33.1%	32.9%	32.5%
6.0	-2.4	1.7	-1.8	ns	ns
		5.6%	5.7%		5.9%
5.3%	5.4%	5.3%	5.2%	5.2%	5.4%
6.3%	6.3%	6.3%		6.3%	6.3%
0.8	0.9	0.8	0.8	0.8	0.9
101.9%	72.0%	35.3%	71.6%	73.3%	74.3%
12/2009	12/2010	12/2011	12/2012	12/2013e	12/2014e
5.1	5.1	5.1	5.1	5.1	5.1
5.1	5.1	5.1	5.1	5.1	5.1
2.4	3.5	7.2	3.7	3.7	3.8
2.5	2.5	2.5	2.6	2.7	2.8
2.4	2.5	2.5	2.6	2.7	2.8
39.3	40.4	45.0	46.3	47.4	48.5
40.3	41.4	46.0	47.6	48.4	49.3
39.3	40.4	45.0	46.3	47.4	48.5
12/2009	12/2010	12/2011	12/2012	12/2013e	12/2014e
99.1%	98.8%	96.6%	97.3%	97.3%	97.3%
6.3%	6.3%	5.9%	5.9%	5.9%	5.9%
6.4%	6.4%	6.1%	6.1%	6.1%	6.1%
12/2009	12/2010	12/2011	12/2012	12/2013e	12/2014e
(4.3%)	6.4%	(0.1%)	2.8%	4.8%	2.4%
(6.7%)	3.9%	(2.3%)	(0.0%)	2.6%	0.8%
15.3	17.2	17.7	18.0	18.4	17.4
25.8	26.7	27.9	26.7	26.6	25.1
18.4	18.9	19.8	19.3	19.6	18.7
12/2009	12/2010	12/2011	12/2012	12/2013e	12/2014e
37.6	43.0	45.0	47.6	49.7	49.7
5.1	5.1	5.1	5.1	5.1	5.1
191.0	218.4	228.4	241.7	252.1	252.1
129.9	121.0	131.4	116.7	113.6	112.6
-1.1	-0.8	-0.4	-0.2	-0.2	-0.2
131.0	121.7	131.8	116.9	113.8	112.8
101.0					
0.0	0.0	0.0	0.0	0.0	-1.0
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Source: Company, Bank Degroof estimates.

*Price (in local currency): Fiscal year end price for Historical Years and Current Price for current and forecasted years

**EPS (adj.) diluted= Net Profit (adj.)/Avg DIL. Ord. (+ Ord. equivalent) Shs. EPS (reported) = Net Profit reported/Avg DIL. Ord. (+ Ord. equivalent) Shs

Sector: Real Estate/Real estate

Company Description: Intervest Retail is a Belgian REIT (=SICAFI or vastgoedbevak) that invests solely in Belgian retail premises. The portfolio has a fair value of almost EUR 359m, breaking down into 50% retail warehouses & shopping centers and 50% inner-city shops with a strong geographical concentration in Flanders (69%) while a smaller stake is invested in Brussels (15%) and Wallonia (16%). 65% of the shares are controlled by the Dutch REIT VastNed Retail NV.

Notes



ESN Recommendation System

The ESN Recommendation System is **Absolute**. It means that each stock is rated on the basis of a **total return**, measured by the upside potential (including dividends and capital reimbursement) over a **12 month time horizon**.

The ESN spectrum of recommendations (or ratings) for each stock comprises 5 categories: Buy, Accumulate (or Add), Hold, Reduce and Sell (in short: B, A, H, R, S).

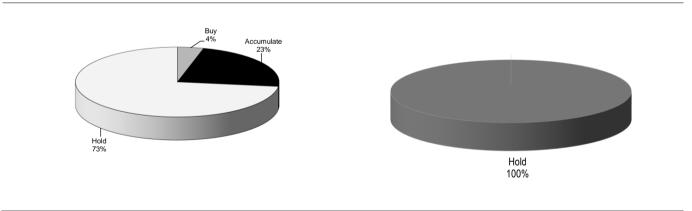
Furthermore, in specific cases and for a limited period of time, the analysts are allowed to rate the stocks as **Rating Suspended (RS)** or **Not Rated (NR)**, as explained below.

Meaning of each recommendation or rating:

- **Buy**: the stock is expected to generate total return of **over 20%** during the next 12 months time horizon
- Accumulate: the stock is expected to generate total return of 10% to 20% during the next 12 months time horizon
- Hold: the stock is expected to generate total return of 0% to 10% during the next 12 months time horizon.
- Reduce: the stock is expected to generate total return of 0% to -10% during the next 12 months time horizon
- Sell: the stock is expected to generate total return under -10% during the next 12 months time horizon
- **Rating Suspended**: the rating is suspended due to a capital operation (takeover bid, SPO, ...) where the issuer of the document (a partner of ESN) or a related party of the issuer is or could be involved or to a change of analyst covering the stock
- Not Rated: there is no rating for a company being floated (IPO) by the issuer of the document (a partner of ESN) or a related party of the issuer

Bank Degroof Ratings Breakdown

Bank Degroof Ratings Breakdown for companies with conflicts of interest



History of ESN Recommendation System

Since 18 October 2004, the Members of ESN are using an Absolute Recommendation System (before was a Relative Rec. System) to rate any single stock under coverage.

Since 4 August 2008, the ESN Rec. System has been amended as follow.

- Time horizon changed to 12 months (it was 6 months)
- Recommendations Total Return Range changed as below:

TODAY							
SELL	REDUCE		HOI	LD	ACCUM	ULATE	BUY
	-10%	0	%	1	0%	20	%
BEFORE							
SELL	REDUCE		HOLD	ACCUN	JULATE		BUY
-15%		0%	5 5	%	1:	5%	



Intervest Retail

Institutional & corporate e	equity desk	Equity brokerage	
Damien Crispiels	+32 2 287 96 97	John Paladino	+32 2 287 96 40
Bart Beullens	+32 2 287 91 80	Tanguy del Marmol	+32 2 287 96 13
Laurent Goethals	+32 2 287 91 85	Frederic Lebrun	+32 2 287 96 84
Pascal Magis	+32 2 287 97 81	Robin Podevyn	+32 2 287 91 82
Peter Rysselaere	+32 2 287 97 46	Christian Saint-Jean	+32 2 287 97 80
-		-	
			+32 2 287 95 10
		Olivier-Pierre Morrot	+32 2 287 96 18
Fabrice Faccenda	+32 2 287 91 81		
Institutional & Structurad	producto	-	+32 2 287 95 16
	-	•	+32 2 287 95 16
		Jeroen De Keer	+32 2 207 97 71
Jerome Vernaegen	+32 2 287 92 56		
		Equity research	
			+32 2 287 99 20
Fund Services			+32 2 287 92 23
Thomas Palmblad	+32 2 287 93 27		+32 2 287 91 76
		-	+32 2 287 96 89
			+32 2 287 93 61
-			
Real Estate			
Jean-Baptiste Van Ex	+32 2 287 91 27		
Preben Bruggerman, CFA	+32 2 287 95 71		
	Damien Crispiels Bart Beullens Laurent Goethals Pascal Magis Peter Rysselaere Institutional & corporate k Peter Deknopper Gauthier de Ghellinck Fabrice Faccenda Institutional & Structured Edouard Nouvellon Quentin De Decker Tim Vercammen Jerome Verhaegen Fund Services Thomas Palmblad Oliver Gigounon Fabio Ghezzi Morgalanti Frederic Collett Real Estate Jean-Baptiste Van Ex	Bart Beullens $+32 2 287 91 80$ Laurent Goethals $+32 2 287 91 85$ Pascal Magis $+32 2 287 97 81$ Peter Rysselaere $+32 2 287 97 46$ Institutional & corporate bond deskPeter Deknopper $+32 2 287 91 22$ Gauthier de Ghellinck $+32 2 287 91 81$ Fabrice Faccenda $+32 2 287 91 81$ Institutional & Structured productsEdouard Nouvellon $+32 2 287 93 23$ Quentin De Decker $+32 2 287 91 83$ Jerome Verhaegen $+32 2 287 92 87$ Tim Vercammen $+32 2 287 91 83$ Jerome Verhaegen $+32 2 287 93 27$ Oliver Gigounon $+32 2 287 93 27$ Oliver Gigounon $+32 2 287 93 27$ Frederic Collett $+32 2 287 93 06$ Real Estate $+32 2 287 91 27$	Damien Crispiels+32 2 287 96 97 +32 2 287 91 80 Laurent GoethalsJohn Paladino Tanguy del Marmol Frederic Lebrun Robin Podevyn Christian Saint-JeanDascal Magis+32 2 287 91 85 +32 2 287 97 81 Peter RysselaereJohn Paladino Tanguy del Marmol Frederic Lebrun Robin Podevyn Christian Saint-JeanInstitutional & corporate bond desk Peter DeknopperDerivatives brokerage +32 2 287 91 22 Gauthier de Ghellinck +32 2 287 91 81Derivatives brokerage Mohamed Abalhossain Olivier-Pierre MorrotInstitutional & Structured products Edouard Nouvellon+32 2 287 93 23 +32 2 287 91 83 Jerome VerhaegenTreasury desk Alain Strapart Jeroen De KeerFund Services Thomas Palmblad+32 2 287 93 27 +32 2 287 91 84 Fabio Ghezzi Morgalanti+32 2 287 93 27 +32 2 287 93 06Equity research Bernard Hanssens Marc Leemans, CFAReal Estate Jean-Baptiste Van Ex+32 2 287 91 27Marc Leemans, CFA

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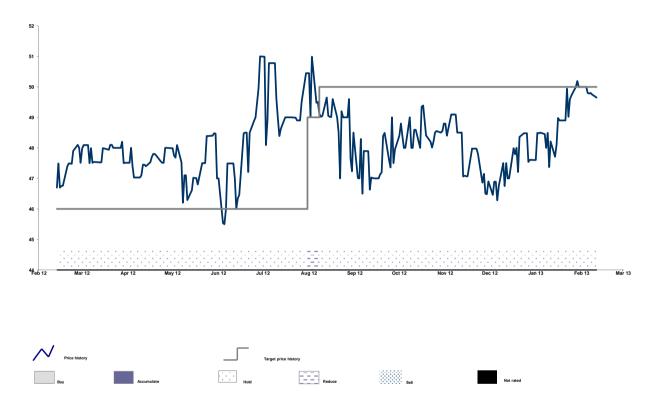


Recommendation history for INTERVEST RETAIL

Date	Recommendation	Target price	Price at change date
12-Feb-13	Hold	52.50	49.65
8-Aug-12	Hold	50.00	49.12
31-Jul-12	Reduce	49.00	50.45
2-Aug-11	Hold	46.00	47.70
28-Apr-11	Hold	45.00	48.00
29-Oct-10	Hold	42.50	45.19

Source: Factset & ESN, price data adjusted for stock splits.

This chart shows Bank Degroof continuing coverage of this stock; the current analyst may or may not have covered it over the entire period. Current analyst: Dries Dury (since 18/09/2009)



Bank Degroof acts as liquidity provider for:

Aedifica, Atenor, Banimmo, Bois Sauvage, BSB International, Connect Group, D'leteren, Eckert-Ziegler, Elia, Floridienne, GIMV, Home Invest Belgium, Intervest Retail, I.R.I.S., Kinepolis, Leasinvest, Luxempart, Montea, PinguinLutosa, Realco, Resilux, Roularta, Sapec, Ter Beke, Van de Velde.

Bank Degroof holds a significant stake in:

Fountain and Proximedia.

Bank Degroof board members and employees hold mandates in the following listed companies:

Aedifica, Atenor, Barco, Brederode, Cofinimmo, D'Ieteren, Elia, Floridienne, Proximedia, Sapec, Sipef, Ter Beke, Tessenderlo and Zetes.

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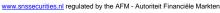
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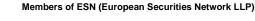
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